



IMT Solutions is an Information & Communications Technology services firm based in Vietnam and serving clients globally. We partner with clients from early-stage to Fortune 500 companies across various industries and regions to resolve business-as-usual and complex technology challenges.

### Key Services

- Product Prototyping
- Product Development
- Product Re-engineering and Modernization
- Software Testing and Certification
- Product Support and Professional Services
- Application Life-cycle Management Consulting

### Markets

- US: 75%; Japan: 20%; Others: 5%.

### Technologies

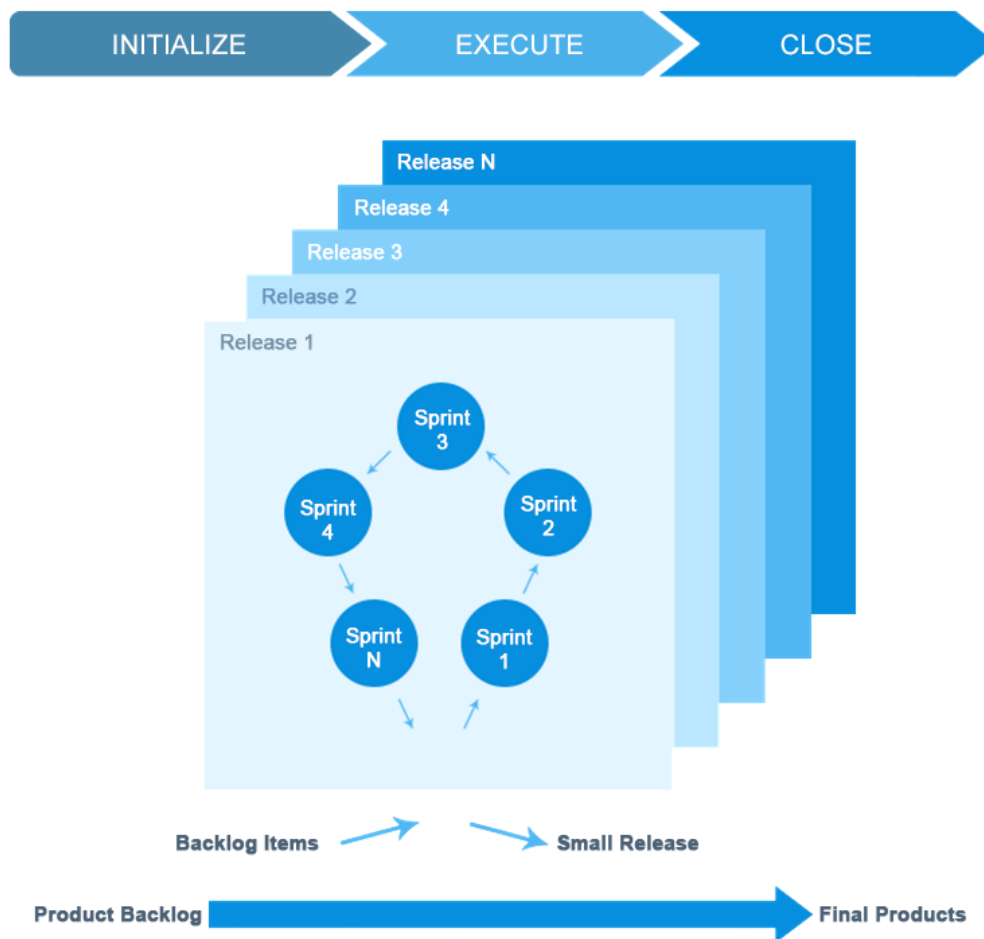
IMT diversifies technology competencies from Microsoft to open source, from web mobile.

- Microsoft: C#, ASP.NET, ASP.NET MVC, Microsoft SQL Server, LINQ, etc.
- Web, Web responsive: Bootstrap, Angular JS, Ajax, HTML5, Kendo UI, Required JS
- Open source: Java, Spring, JSP, Hibernate, Tomcat, Maven, Ant, JBOSS, etc.
- Mobile: Objective C, Swift, Universal Framework, AF Networking, etc.
- Test Automation: Ruby Watir, Selenium, Microsoft Coded UI, Quick Test Pro, etc.
- Cloud Computing: Microsoft Azure, Amazon Web Service, Private Cloud Triton (Smart Data Center)
- Project Management: JIRA, Team Foundation Server, Git, Git flow, Rally, etc.

### Our Processes

- Software Process: IMT's software process is based on Agile Scrum:  
**Initialize phase:** establish project proposal, gain contractual agreement, have stakeholders buy-in, and make business ready for project kick-off.  
**Execute phase:** produce quality product releases.

**Close phase:** ensure that the product goals have been satisfactorily achieved.



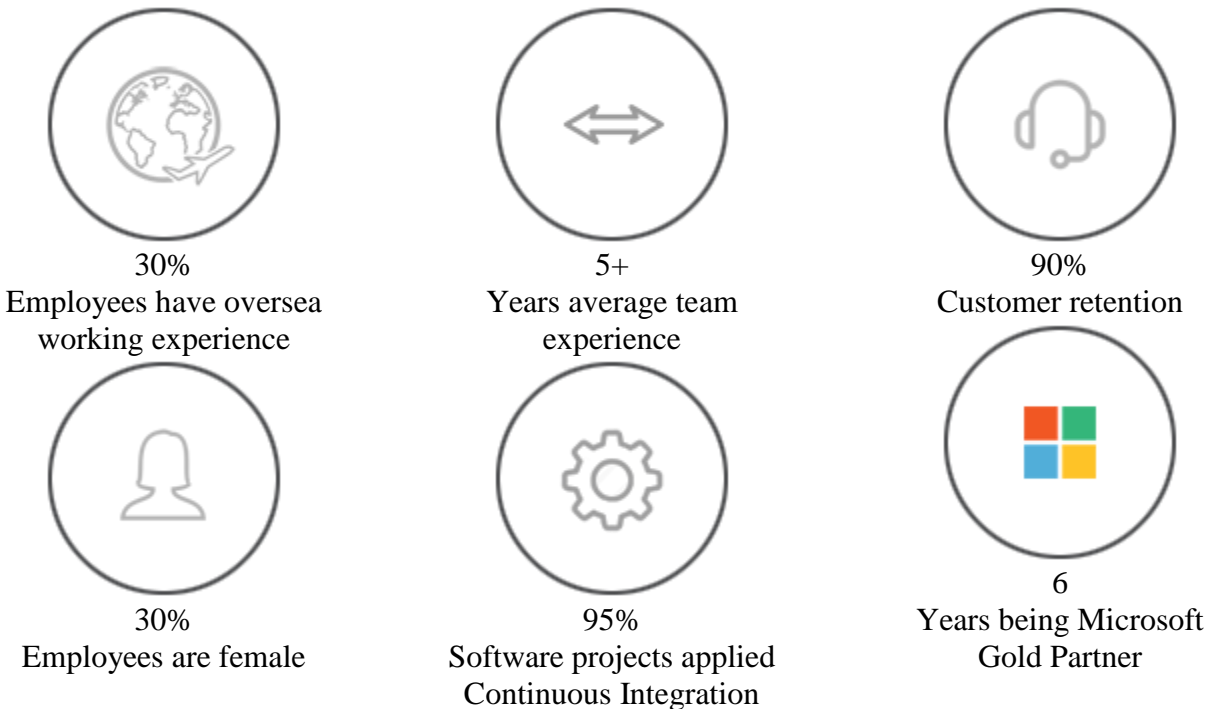
- Engagement Process: we provide two kinds of business models to best fit customer needs.
  - Outsourced Development Center (ODC) is the best model if you look for continued offshore support on a long-term basis. It offers a dedicated team with accumulated knowledge, customized processes and great flexibility.
  - Fixed price contract is the best choice when project requirements, scope and specifications are well defined. IMT provides turnkey deliveries within the approved budget and timeline.
- Security Process: We understand that Intellectual Property protection is a key concern in outsourcing. Our Information Security Management System complies with industry's highest information security management standards recognized by ISO/IEC 27001 accreditation.

### Human Resource Management

- We respect and value employee's independence and creativity
- We build a unique culture, mixing of Western values (ownership, result-oriented) and Eastern values (relationship-based).
- We place an emphasis on team-work, value creation, and offer frequent training sessions on Agile development, communications, software skills and latest technologies.

- IMT is a flat management organization, where top leaders are reachable by any team members.

### Interesting Figures about IMT



### Message of company's leader – Mr. An Mai, President

*“We build our business model and delivery methodology to achieve long-term partnership. Our team works as a true extension of your in-house engineering team. Our value propositions are:*

- *Top talents: We recruit top 10% from universities. Our team has professional certificates such as Certified Scrum Master, Certified Scrum Professional or PMP. 30% of our members have worked overseas*
- *We are an Agile minded company, very flexible and easy to work with*
- *We are [ISO 27001 certified](#), ensuring highest information security and intellectual property protection for our clients*
- *Our leadership team has over 50 cumulative years of experience in setting up and operating **Offshore Development Center (ODC)** for clients from startups to Fortune 500.*
- *We have proven experience in taking full ownership of software product development.”*