

# Global CyberSoft Achieves SAP Accreditation for Partner Quality Program

*Quality Drives Customer Satisfaction and Implementation  
Success for SAP Partner*

**HO CHI MINH CITY, Vietnam** — 22<sup>nd</sup> October, 2015 — Global CyberSoft (Vietnam) JSC (GCS), an SAP partner, today announced that it has received accreditation for a global partner quality program by [SAP SE](#) (NYSE: SAP). The certificate was awarded by the SAP Partner Service Delivery organization for GCS's demonstration of clear quality standards and processes and in recognition of quality, risk and project management framework improvements in alignment with quality principles from SAP.

GCS is closely aligned to the key principles of quality that SAP believes to be fundamental to the success of every implementation, designed to deliver high-quality software and support while providing the right processes, tools and services to drive successful projects and delivery.

Businesses today are continually challenged to manage risk in increasingly complex projects. As a certified member of the partner quality program, GCS will be able to help SAP customers avoid escalations, maintain profits, reduce profit dilution and improve successful delivery through the program lifecycle. In addition, the program offers a quality approach for sales processes and delivery methodologies through access to enhanced SAP channel quality templates and processes. With a distinct focus on quality deliverables, the accreditation also helps partners improve the success of bids by providing a sales differentiator from other partners through quality wording and information as well as risk mitigation activities.

“This accreditation is a credit to our team and our commitment to providing customers with a clear view of SAP's ability to influence the success of its program,” Ngo Duc Chi, CEO, GCS. “By using SAP quality principles, we can help ensure that our customers achieve smooth implementations as we anticipate benefits as measured against business requirements. This accreditation reaffirms the work we do to enable effective implementation of business processes using SAP solutions and to fulfill requirements to the highest standard.”

The annual partner quality plan and quarterly quality reviews form the basis for the global partner quality program by providing a way to monitor joint performance and measure success. Partners are required to submit an annual quality plan to showcase how they will improve quality in their own organization during the year. In addition, the quarterly quality review enables joint risk monitoring via open bilateral communication as well as identifying and preventing issues.

## About Global CyberSoft (Vietnam) JSC

Global CyberSoft is a leading global IT solutions provider founded in California in July 2000 and has been a company of Hitachi Consulting Corporation since October 2014. Global CyberSoft has many years of expertise in providing premier IT solutions and systems integration services to customers in more than 18 countries around the world in the business areas: factory automation, ERP/HCM & BI, business automation/supply chain management, embedded systems and testing services. More details can be found [here](#).

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